



## Walsh Construction

A MEMBER OF The Walsh Group

Mr. Keith Impink  
Westmoreland Electric  
193 Central Road  
Tarrs, PA 15688

Reference: Associated Builders & Contractors Excellence in Construction Awards  
Westmoreland Electric Letter of Recommendation  
Providence Point, Pittsburgh Pa.

Dear Mr. Impink:

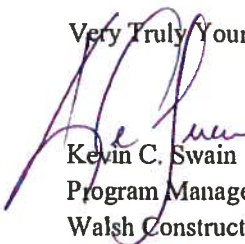
The Providence Point Project is an excellent choice for the ABC Excellence in Construction Awards. The facility is a campus style senior living facility. The five buildings include Mid-Rise Apartments, Assisted Living, Memory Support, Health Center, and a Community Center with an underground garage. Baptist Home's vision was for a full service, continuing care retirement community for the professional retiring resident. Walsh needed an electrical subcontractor who could handle a wide range of requirements including the upscale detail in the finishes needed for the Commons Building to the sophisticated medical requirements necessary for the Health Care facilities. The selection of Westmoreland Electric was critical to fulfilling all of these requirements. Their quality workmanship met the expectations of the owner while still maintaining the schedule to bring the project in on time and within budget.

During the bidding stage, the project's initial bid was significantly over budget. With the help of Westmoreland and their value engineering ideas, the team of Walsh and Westmoreland were able to get the job within the owner's budget and constructed on time.

Westmoreland's field staff was a solid performer in the management of the work and was able to work with the other major subcontractors and assist in coordination efforts. The proof of the coordination effort was in the execution. As the project progressed numerous residents occupied the facility prior to final acceptance. Westmoreland tradesmen had to be adaptive as well as discrete to complete the work without interrupting the newly occupied residents.

With the support of Westmoreland's management staff and skilled craftsmen, the project was a success. We appreciate their contribution to this project and look forward to working with your team on another project.

Very Truly Yours,



Kevin C. Swain  
Program Manager  
Walsh Construction

cc: Dick Wimer, Walsh  
JR Kibbon, Walsh